

USE THIS FORM AS MASTER AND COMPLETE FOR ALL PARTICIPATING DIRECT ACCTS  
**MAY 1996 SALEM DPC PRODUCT / DISPLAY ORDER FORM**  
 Distributor Promotion Coverage

**SALEM .30¢ Off 1-Pack / #600232**

Please complete and return this form to the ROU by no later than:  
**MAY 10, 1996**

HERB BATTLE  
 MGR's NAME

**REGION ALLOCATION: 176 SKUs**  
**ALLOCATION**  
 (Item #504524)  
**PACKED 5 DISPLAYS / SKU**

ROU: SEND (✓)            **DO NOT SEND (✓)**  
 CUSTOMER LETTERS TO PARTICIPATING ACCOUNTS

I WILL NEED THE FOLLOWING PRODUCT / DISPLAYS ORDERED TO THE LISTED  
 DIRECT ACCOUNT(S):

ROGER CHRISTMAN 095000 # 8  
 DIRECT ACCOUNT SIS # No./ SKUS (#504524)  
 PRODUCT ARRIVAL DATE: 4-22-96 (MGR. FILL IN)  
 SALEM BRAND STYLES / NUMBER OF CASES NEEDED

I WILL ORDER			
KING 12M	100 12M	LIGHT 12M	LIGHT 100 12M

6106-6848

G.T. KUNTZ 347160 4  
 DIRECT ACCOUNT SIS # No./ SKUS (#504524)  
 PRODUCT ARRIVAL DATE: 4-22-96 (MGR. FILL IN)  
 SALEM BRAND STYLES / NUMBER OF CASES NEEDED

I WILL ORDER			
KING 12M	100 12M	LIGHT 12M	LIGHT 100 12M

6106-6853

MAIL / FAX THIS FORM TO ROU, ATTN: JUDY

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HERB BAME

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**(Item #504524)**  
**PACKED 5 DISPLAYS / SKU**

ROU:

SEND (✓) \_\_\_\_\_

Do NOT SEND (✓)

CUSTOMER LETTERS TO PARTICIPATING ACCOUNTS

I WILL NEED THE FOLLOWING PRODUCT / DISPLAYS ORDERED TO THE LISTED  
DIRECT ACCOUNT(S):

PITTSBURGH CANY

329267

12

DIRECT ACCOUNT

SIS #

No. / SKUS (#504524)

PRODUCT ARRIVAL DATE: 4-22-96 (MGR. FILL IN)

SALEM BRAND STYLES / NUMBER OF CASES NEEDED

I WILL ORDER			
KING 12M	100 12M	LIGHT 12M	LIGHT 100 12M

ROOF WHOLESALE 212016

6

DIRECT ACCOUNT

SIS #

No. / SKUS (#504524)

PRODUCT ARRIVAL DATE: 4-22-96 (MGR. FILL IN)

SALEM BRAND STYLES / NUMBER OF CASES NEEDED

I WILL ORDER			
KING 12M	100 12M	LIGHT 12M	LIGHT 100 12M

MAIL / FAX THIS FORM TO ROU, ATTN: JUDY

51859 6241